

AC Autopay is an innovative auto finance company that works to deliver reduced rates and better car loan terms for their customers. With over 250 employees in their Denver headquarters, Autopay is on its way to achieving more transparent, fair, easy, and friendly car loans for all. The company handles refinancing and new auto loans, but everything they do depends on communications technology infrastructure.

During a building renovation in 2013, Autopay needed a structured cabling expert to help them get communications up and running quickly. Word of mouth led them to TEC, and that was the beginning of a great business relationship.

## Seamless Cabling Architecture Install and Use

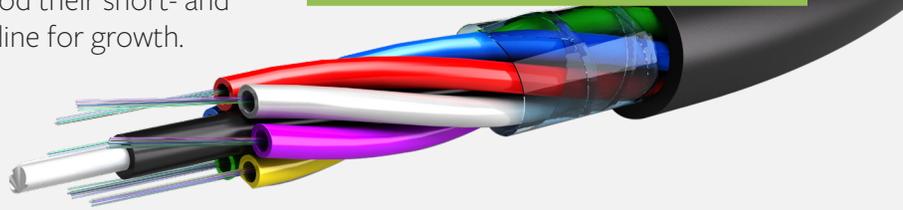
We started work immediately — but not by laying a bunch of cable. We started by asking questions. We came to a clear understanding of Autopay’s priorities, employees and work structure. We understood their short- and long-term goals, as well as a reasonable projected timeline for growth.

It did not take long, but those questions helped us architect an effective, efficient, and long-lasting structured cabling solution that met their needs in the moment and set them up for success and expansion down the line.

That first install provided Autopay headquarters with structured cabling for Internet, WIFI and badge access. They were quite pleased with the results!

*“We [AC Autopay] have saved so much time over the years because of our relationship with Andy, Ryan, and the entire TEC team. They understand our business and are very responsive to our needs, every step of the way. We will continue to rely on their services as we need them.”*

—Summer Simi  
Office Manager, AC Autopay



## About TEC

TEC helps propel your business forward by starting with your goals and then building the communication infrastructure that will accomplish them. Properly planning and executing infrastructure deployments ensures future upgrades won’t require ripping and replacing. Your communication infrastructure is the foundation of your technology stack. As businesses become increasingly reliant on networks, they need to be flexible and scalable from the start. We’ll improve your network capability and stability.

## More Growth, More Cable

The next time they moved, Autopay did not need to look elsewhere. They asked TEC to provide the same level of service that we had in the past. They have continued to rely on TEC over the years, and this level of commitment continues into 2021. They asked us to help them on a rebuild of an existing space in their building, and they plan to add even more space over the next year.

They have asked us several times to provide the same service for new locations and additional space. Because we continue to deliver the same quality cabling services, they trust us with their Internet, WIFI and building access solutions. They appreciate our knowledge of their company needs, and our ability to move quickly when necessary.

These are qualities that TEC is proud to provide all our clients. We are dedicated to providing quality services, working hard to develop that level of trust with our clients.